

To Whom It May Concern:

Selling final expense insurance is a passion of mine. In selling final expense insurance for almost ten years I have found that a salesperson is only as good as the agency and company they represent. When I make a promise to my clients about fast issue, competitive premiums, and underwriting that seems to understand the current health environment, I expect to work with a company and agency that will back me and my clients 100%

Legacy Insurance Services, Inc. and Fidelity Security Life fit every possible need or request an agent would want or need. I receive my policies within days after I submit the application. My commission is always immediate and prompt without any hassles whatsoever. There is never any kind of debating with underwriting, policy issue, or commissions. I have never worked with a company and agency that understands the agent like these guys do.

We as agents can sometimes feel a home office is arrogant and doesn't care about agents. Legacy Insurance Services cares greatly about my success and my clients. I have never worked with a final expense company that compares.

I feel very lucky to work with a company that not only has great products but great people as well. The people at Legacy are top-notch professionals that have the agents' back and best interest at heart.

With this entire service one may think the commissions might be lower then other insurance companies'. Unbelievably, I have never had a better commission schedule. In fact, I cannot believe what an AWESOME commission contract Legacy offers.

Good Luck!

Thomas D.